

24 - 27 May 2023  
Setia City Convention Centre, Malaysia

[www.mtexpo.com.my](http://www.mtexpo.com.my) 



# Post Show Report



Prepared by

**MTE Exhibition Sdn Bhd**

F-1-48 Jalan PJU 1A/3

Taipan Damansara 2, Ara Damansara

47301 Petaling Jaya, Selangor

Malaysia

 **MTE**  
METAL ENGINEERING EXPO

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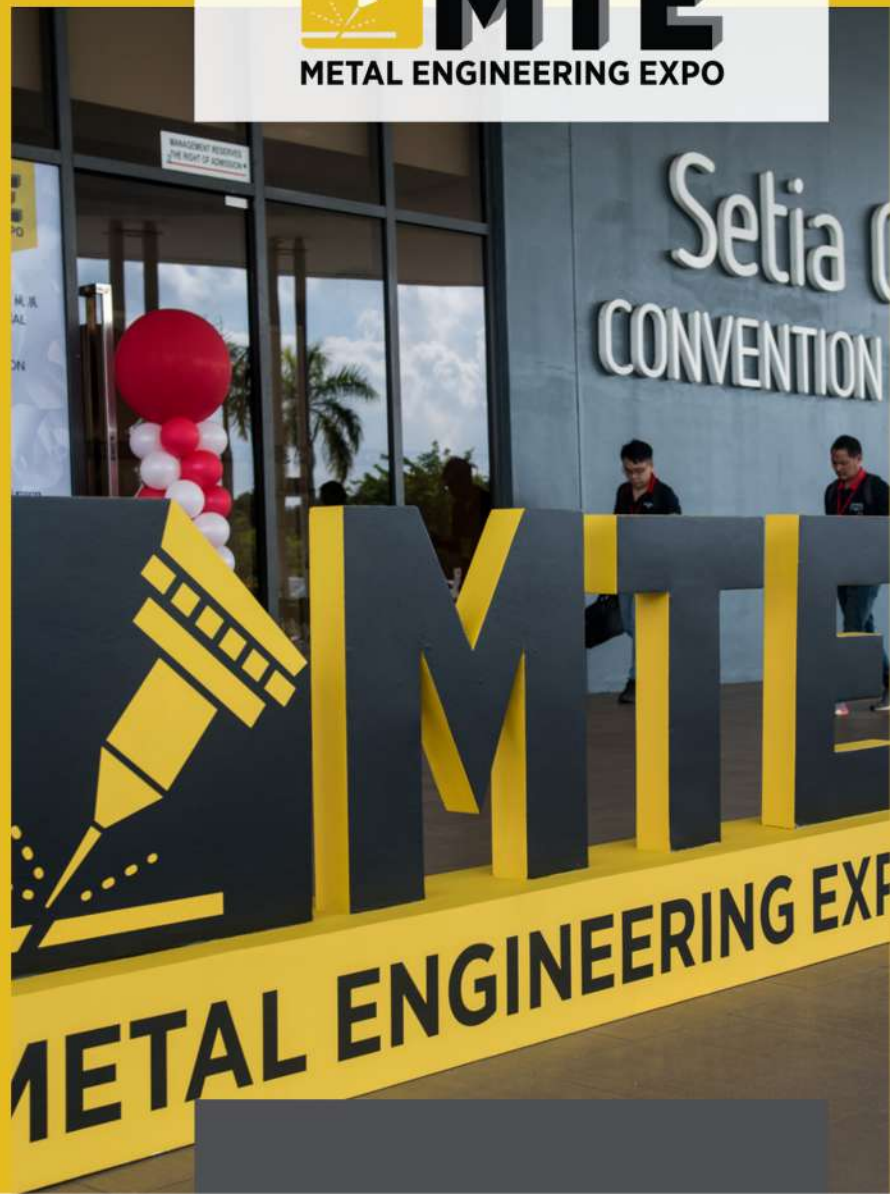
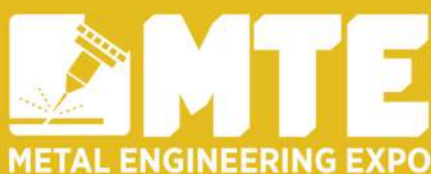
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# Executive Summary

The Metal Engineering Expo 2023 (MTE 2023) took place from May 24 to 27, 2023 at the Setia City Convention Centre (SCCC), Malaysia.

The trade fair attracted **9,549** trade visitors from **34** countries, including decision makers from various manufacturing sectors.

The trade fair featured **409** exhibiting companies from **31** countries, with sales estimated to exceed **RM 500 million**.



# 01

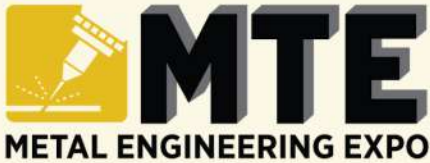
This year, the exhibition expanded to **two halls** covering **30,000 square meters**, becoming the largest gathering of machine tool, sheet metal and related solutions for the manufacturing industry.

A **3-day seminar** series entitled "Transforming the Manufacturing Industry," was organised to provide insights on Industry 4.0, providing insights to visitors in their digital transformation journey of their business.





# 02



## Message from the CEO



I am grateful for the overwhelming support received from our exhibitors, visitors, and supporters this year.

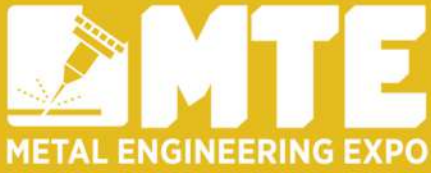
Despite the challenging circumstances, we have remained united, demonstrating exceptional vigor and unwavering determination.

As a result, the achievements at MTE 2023 have far exceeded our initial expectations.

Looking ahead, we eagerly anticipate more successful exhibitions in the coming year, and we remain hopeful for continued collaboration.

**Edwin Lai**  
Chief Executive Officer





# MTE 2023 in Nutshell .....

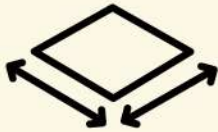
Malaysia's International Metalworking Machine Tool & Engineering Exhibition

24 - 27 May 2023

Setia City Convention Centre (SCCC), Shah Alam, Malaysia



# 03



30,000 square meters (gross)



407 exhibiting companies from 31 countries

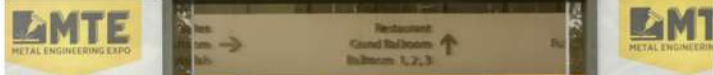


RM 200 million worth of exhibits



RM 550 million sales (on-site & follow up)





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**04**

# Industry Support

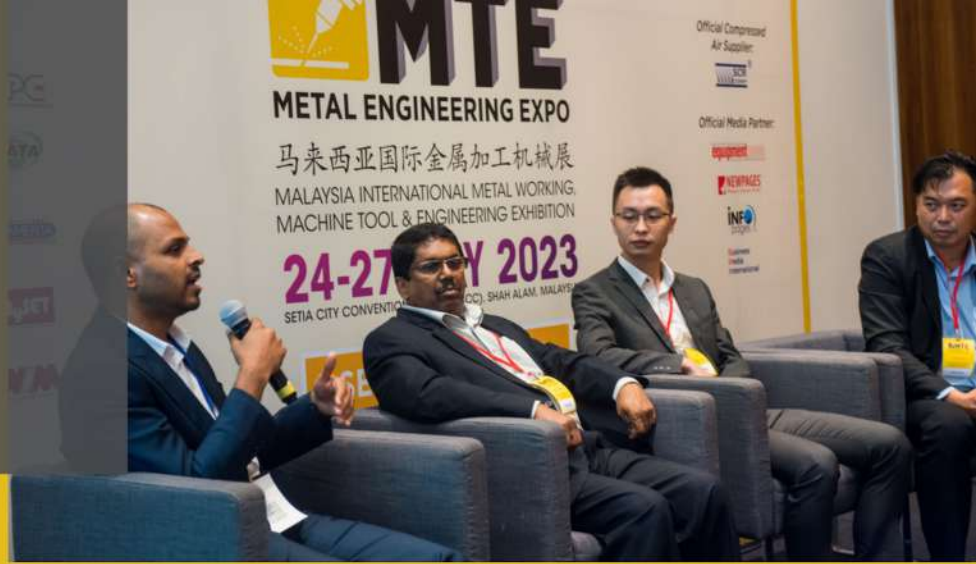
Endorsed by:

Supported by:



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## Exhibitor Report

**397** from **30**  
companies countries

- Machine Tools
- Sheet Metal Fabrication
- Wire & Tube Technology
- Metrology
- Cutting Tools
- Mould & Die
- Automation Technology
- Software & Prototyping
- Subcontracting
- Welding & Cutting
- Surface Finishing
- Heat Treatment
- Material Handling & Storage
- Industrial Tools & Hardware
- Robotics
- Air Compressors



**05**  
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# 06

## Participating Companies by Country

### AUSTRALIA

- CRC INDUSTRIES PTY LTD
- RPS AUSTRALIA GROUP PTY LTD

### AUSTRIA

- BAUER MASCHINEN GMBH
- FRONIUS INTERNATIONAL GMBH

### BELGIUM

- DERATECH GROUP

### CANADA

- AXYZ AUTOMATION LIMITED
- CREAFORM, INC.
- GULLCO INTERNATIONAL LIMITED
- XIRIS

### CHINA

- A-ONE
- ACCUD CO., LTD
- ANHUI Yawei MACHINE TOOL MANUFACTURING CO., LTD
- BECARVE MECHANICAL & ELECTRICAL EQUIPMENT CO., LTD
- BEIJING JINGDIAO GROUP CO., LTD
- BINGO WELDING EQUIPMENT CO., LTD
- CHENGDU CRP ROBOT TECHNOLOGY CO., LTD
- DALIAN MACHINE TOOL GROUP CORPORATION
- DALIAN POWTRAN TECHNOLOGY CO., LTD
- DONGGUAN HAIWEI INTELLIGENT EQUIPMENT INC.

### CHINA (CONT.)

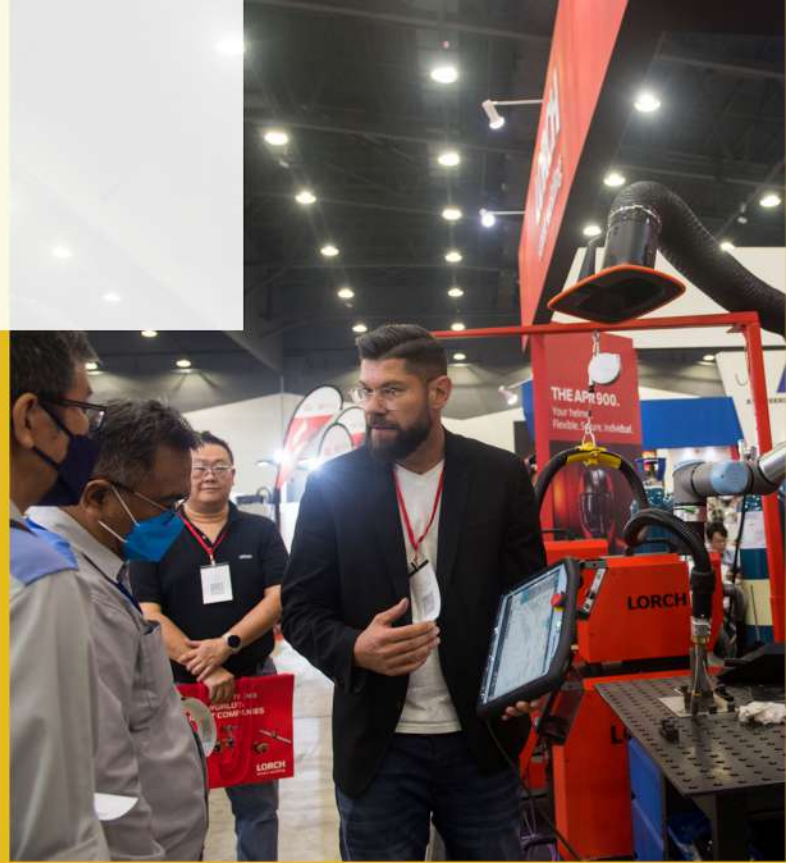
- ENSIGN HEAVY INDUSTRIES CO., LTD
- ESTUN AUTOMATION CO., LTD
- FANGZHENG CNC MACHINE TOOL CO., LTD
- FOSHAN HUIBAISHENG LASER TECHNOLOGY CO.,LTD
- GANZHOU ACHTECK TOOL TECHNOLOGY CO., LTD
- GSK CNC EQUIPMENT CO.,LTD
- GUANGDONG CHITTAK INTELLIGENT EQUIPMENT CO., LTD
- GUANGDONG HIPSC TECHNOLOGY CO., LTD
- GUANGZHOU LI GONG INDUSTRY CO., LTD
- HADEN LASER CO., LTD
- HAN'S LASER TECHNOLOGY CO., LTD





## CHINA (CONT.)

- HANGZHOU HUA FANG NUMERICAL CONTROL MACHINE TOOL CO. LTD
- HANGZHOU WHEELER GENERAL MACHINERY CO., LTD
- HBS TECH CO., LTD
- HNC ELECTRIC
- HUAHENG WELDING CO., LTD
- HUASHU ROBOT CO., LTD
- IMAG
- JIANGNAN NC MACHINE TOOL CO., LTD
- JIANGSU DONGQING CNC MACHINE TOOL CO., LTD
- JIANGSU Yawei MACHINE-TOOL CO., LTD
- JINAN SENFENG LASER TECHNOLOGY CO., LTD
- NINGBO BOXIN MACHINERY MANUFACTURING CO., LTD
- NINGBO HAITAN PRECISION MACHINERY CO., LTD
- PENTA LASER (ZHEJIANG) CO., LTD
- PRICIS
- RAYTU LASER TECHNOLOGY CO., LTD
- SHANGHAI FLAMA WELDING EQUIPMENT MANUFACTURE CO., LTD
- SHANGHAI JAKA ROBOT TECHNOLOGY CO., LTD
- SHANGHAI SCREW COMPRESSOR CO., LTD.
- SHANGHAI SELE-VALLEY MACHINE & TOOL CO., LTD
- SHENZHEN DAPENG LASER TECHNOLOGY CO., LTD
- SHENZHEN LANLYN TECHNOLOGY CO., LTD
- SHENZHEN MEGMEET ELECTRIC CO., LTD
- SINO MACHINERY CO., LTD
- SOPTOP
- TAIZHOU XIONGFENG MACHINERY CO., LTD
- WECON TECHNOLOGY CO., LTD
- WELDONE
- WERKA CO., LTD
- WUHAN RAYCUS FIBER LASER TECHNOLOGIES CO., LTD



## CHINA (CONT.)

- WUHAN SC LASER EQUIPMENT MANUFACTURING CO., LTD
- XIAMEN WAIN ELECTRICAL CO., LTD
- XINLEI AIR COMPRESSOR CO., LTD.
- ZHEJIANG GFIR MACHINE TOOL CO., LTD
- ZHEJIANG MIRI INTELLIGET MACHINERY CO., LTD
- ZHUZHOU CEMENTED CARBIDE TOOLS CO., LTD

## DENMARK

- INELCO GRINDERS AS
- NIMATIC APS
- UNIVERSAL ROBOTS AS

## FINLAND

- ALL CORPORATION
- MIRKA, LTD

## FRANCE

- DASSAULT SYSTÈMES SE
- KREON TECHNOLOGIES
- POLYSOUDE
- SAMES KREMLIN SAS
- SCHNEIDER ELECTRIC SE

# 08

## GERMANY

- BERND SIEGMUND GMBH
- CARL CLOOS SCHWEIßTECHNIK GMBH
- CARL ZEISS AG
- DICKOW PUMPEN, KG.
- EEPOS GMBH
- FAGUS-GRECON GRETEN GMBH & CO. KG
- FAN SEPARATOR GMBH
- GAMMA-SCOUT GMBH & CO. KG
- GUHRING KG
- HAMMEL RECYCLINGTECHNIK GMBH
- HELMUT FISCHER GMBH
- HERMLE AG
- HOFFMANN GROUP
- HOMMEL + KELLER PRÄZISIONSWERKZEUGE GMBH
- JENOPTIK AG
- KARL-HEINZ ARNOLD GMBH ARNO-WERKZEUGE
- KEMPER GMBH
- LEICA GEOSYSTEMS HOLDINGS AG
- LORCH SCHWEIßTECHNIK GMBH
- MAHR GMBH
- MAKOPA GMBH & CO. KG
- PALLMANN MASCHINENFABRIK GMBH & CO. KG
- PRIMINER WERKZEUGMASCHINEN GMBH
- REMBE GMBH
- REUTER GMBH & CO. KG
- SHW STORAGE & HANDLING SOLUTIONS GMBH
- SIEMENS AG
- SIKO GMBH
- SOLIDCAM GMBH
- TIP TIG INTERNATIONAL AG
- VAUTID GMBH
- VKT VERSCHLEIßSCHUTZ UND KLEBETECHNIK GMBH
- VOLKEN
- WEICON GMBH & CO
- WEISS GMBH
- WENGLOR SENSORIC GMBH
- WIDIA PRODUCTS GROUP

## HONG KONG SAR

- L.K. TECHNOLOGY HOLDINGS LIMITED
- LFK MACHINERY CO LTD

## INDIA

- ELECTRONICA MECHATRONICS SYSTEMS

## ITALY

- AIGNEP SPA
- ALFAGOMMA HYDRAULICS SPA
- CAST SPA
- CBF SRL
- COORD3 SRL
- EMMEGI SPA
- FILTREC SPA
- GERARDI SPA
- MG SRL
- NITTY-GRITTY SRL
- POWER FUTURE TECH
- ROLLON SPA
- SMARTVISION SRL
- STUCCHI SPA
- TEC.MA SRL
- UFS



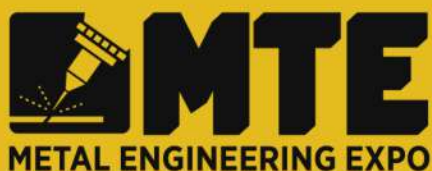


# 09



## JAPAN

- CHUO SEISAKUSHO, LTD
- EISEN CO., LTD
- FANUC CORPORATION
- HITACHI INDUSTRIAL EQUIPMENT SYSTEMS CO., LTD
- HOKUETSU INDUSTRIES CO., LTD.
- IHI CORPORATION
- JPG
- KEYENCE CORPORATION
- MAKITECH JAPAN CORPORATION
- MEIDENSHA CORPORATION
- MEIJI TECHNO CO., LTD
- MISUMI CORPORATION
- MITUTOYO CORPORATION
- MST CORPORATION
- NS TOOL CO., LTD
- OKAMOTO CORPORATION
- OTC DAIHEN ASIA CO., LTD.
- PANASONIC CORPORATION
- RIKEN KEIKI CO., LTD
- STAR MICRONICS CO., LTD
- SUMITOMO ELECTRIC INDUSTRIES, LTD
- SUMITOMO HEAVY INDUSTRIES, LTD
- TAKISAWA MACHINE TOOL CO., LTD
- TOSHIBA INSPECTION SOLUTIONS CO., LTD
- XEBEC TECHNOLOGY CO., LTD
- YAMAWA INTERNATIONAL CO., LTD
- YAMAZAKI MAZAK CORPORATION
- YASKAWA ELECTRIC CORPORATION



## LUXEMBOURG

- PLANSEE HOLDING AG

## NETHERLANDS

- INNOVATEST EUROPE BV

## NEW ZEALAND

- F.V EVANS & SONS

## POLAND

- 3D LAB SP. Z .O.O

## SINGAPORE

- DREAM TECHNOLOGY SYSTEM PTE LTD
- EASTERN TRADE MEDIA PTE LTD
- SHONAN (ARTEC 3D)

## SOUTH AFRICA

- SPAANJARD (PTY) LTD

## SOUTH KOREA

- BESTEC CO., LTD.
- DAEWON CHONG UP CORPORATION
- DN SOLUTIONS CO., LTD
- HYUNDAI WIA CORPORATION
- JINSUNG EUROTEC CO., LTD
- KCC CO., LTD
- KISWEL, LTD.
- KOMATECH CO., LTD
- SUNKWANG ELECTRONIC CO., LTD
- YEONJISA CO.

## SPAIN

- GARMO INSTRUMENTS SL

## **SWEDEN**

- HEXAGON AB
- MONITOR ERP SYSTEM AB
- SANDVIK AB

## **SWITZERLAND**

- GEMA SWITZERLAND GMBH
- TORNOS SA
- TRIMOS SA

## **TAIWAN**

- AIRTAC INTERNATIONAL GROUP
- AUTO SUPER CO., LTD.
- CHIEFCO AUTOMATIC TECH. CO., LTD
- CHIN FONG MACHINE INDUSTRIAL CO., LTD
- CIMFORCE LTD.
- E-SEIKI
- EARTH-CHAIN ENTERPRISE CO., LTD
- ECHAINTOOL INDUSTRY CO., LTD
- FFG DMC CO., LTD
- GENERAL
- GIN TECH PRECISION CO., LTD
- HITO ABRASIVE PRODUCT COMPANY
- HOMGE MACHINERY IND. CO., LTD.
- KINIK COMPANY
- LI HSUN IND. CO., LTD
- LI-MING MACHINERY CO., LTD
- LONG HUEI ENTERPRISE CO., LTD
- LV INTERNATIONAL CO., LTD
- PINNACLE MACHINE TOOL CO., LTD
- RI HSIUNG PRECISION TECH CO., LTD
- SANDSUN PRECISION MACHINERY CO., LTD
- SEA SHORE DIAMOND INDUSTRIAL CO., LTD
- SEEDTEC MACHINERY CO., LTD

## **TURKEY**

- ERBA MÜHENDİSLİK MAKİNA
- ILX ENGINEERING
- KEM-P VIBRASYON MOTORLARI

## **TAIWAN**

- SHIAN RONG JING JI CO., LTD.
- SHIN-YAIN INDUSTRIAL CO., LTD
- SHOWFOU ELECTRIC MACHINE CO., LTD
- SHUNG DAR INDUSTRIAL CO., LTD
- SINO TECH MACHINERY TAIWAN CO., LTD
- SUNSO INDUSTRY CO., LTD
- TAIWAN PRECISION GEAR CORP
- TAIWAN TAKISAWA LTD, CO.
- TECO ELECTRIC & MACHINERY CO. LTD.
- TONG YI MACHINERY INC.



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## **THAILAND**

- IWATA TOOL THAILAND CO., LTD

## **UNITED KINGDOM**

- HYDRECO HYDRAULICS LIMITED
- MECHAFIN
- RENISHAW PLC
- SERFILCO INTERNATIONAL, LTD.
- WYMARK LTD

## **USA**

- ADOBE INC.
- AUTODESK, INC.
- BELDEN INC.
- BLUE-WHITE INDUSTRIES, LTD.
- BUG-O
- ENGIS CORPORATION
- EPICOR SOFTWARE CORPORATION
- GRACO INC.
- HAAS AUTOMATION, INC.
- HYPERTHERM, INC.
- INTEGRITY FAB & MACHINE INC.
- KYZEN CORPORATION
- LINCOLN ELECTRIC HOLDINGS, INC.
- MATE PRECISION TOOLING
- MICROSOFT CORPORATION
- MILLER ELECTRIC MFG. LLC
- NIETZ, INC.
- OASIS INSPECTION SYSTEMS
- OPTOMECH, INC
- TRI TOOL
- WARREN RUPP, INC.
- WIDIA
- ZIRCON CORPORATION

08

## **MALAYSIA**

- 3DTECH SOLUTIONS SDN BHD
- AA PRODUCTS SDN BHD
- ABSOLUTE ARC SOLUTIONS SDN BHD
- ADVANCE PACIFIC MACHINERY SDN BHD
- AIMS MOTION TECHNOLOGY SDN BHD
- AIRMATIC MACHINERY SDN BHD
- AIROCOAT ENGINEERING SDN BHD
- AIRTAC INDUSTRIAL (M) SDN BHD
- AKA MACHINE TOOLS SDN BHD
- ALLOYTOOL (M) SDN BHD
- AM MACHINERY SDN BHD
- ANTBOT SDN BHD
- APL ABRASIVE SYSTEM SDN BHD
- ASHER TOOLS SDN BHD
- AZMC MACHINERY SDN BHD
- B.H. WELDER & HEATER TECH (M) SDN BHD
- CADVISION SYSTEMS SDN BHD
- CARL ZEISS VISION (MALAYSIA) SDN BHD
- CENTRAL TECHNIC INDUSTRIAL SUPPLIES SDN BHD
- CK MAC SDN BHD
- CMP ELECTRIC MOTOR (AUSTRALIA) PTY LTD
- COMBI MASTER DRIVES (M) SDN BHD
- CRESCENT GEAR SOLUTION SDN BHD
- CUBICTECH SYSTEMS SDN BHD
- DAVOR SDN BHD
- DRAWBRIDGE TECHNOLOGIES (M) SDN BHD
- EEPOS SDN BHD
- ENGINEERING AIDS SDN BHD
- EPICOR SOFTWARE (M) SDN BHD
- ESTUN ROBOTICS (MALAYSIA) SDN BHD
- FALCON EQUIPMENT TECHNOLOGY SDN BHD
- FEDERATION OF MALAYSIAN FOUNDRY & ENGINEERING INDUSTRIES ASSOCIATIONS (FOMFEIA)
- FEDERATION OF MALAYSIAN HARDWARE, MACHINERY & BUILDING MATERIALS DEALERS' ASSOCIATION (FMHMBA)
- FISCHER TECHNOLOGY (M) SDN BHD
- GERMAN TOOLING SYSTEMS SDN BHD
- GET CARBIDE TOOL (M) SDN BHD
- GLOBALWIDE SOLUTIONS SDN BHD
- GOODLIFE (M) SDN BHD
- GP HANDLING MALAYSIA



## **MALAYSIA (CONT.)**

- HANO SOLUTIONS SDN BHD
- HANYU INDUSTRIAL SDN BHD
- HARVEST ENGINEERING HARDWARE SDN BHD
- HASIL KARYA SDN BHD
- HH AUTOMATION SDN BHD
- HIGHRISE INDUSTRIES SDN BHD
- HMI TECHNOLOGY SOLUTION (M) SDN BHD
- HSC SYSTEM SDN BHD
- INFOPAGES ONLINE SDN BHD
- IPM TECHNOLOGY SDN BHD
- ISODYNAMIQUE SYSTEMS SDN BHD
- JP CONSULTANCY & ENGINEERING SDN BHD
- JS SOLAR SDN BHD
- JUTHYE HYDRALIC SOLUTIONS SDN BHD
- KEYENCE (MALAYSIA) SDN BHD
- KHOO WANG MACHINERY TRADING SDN BHD
- KOBECO MACHINE TOOLS (KL) SDN BHD
- KPL TOOLS & MACHINERY SDN BHD
- KUMPULAN LOGAMWELD SDN BHD
- KYZEN SDN BHD
- LCH TOOLING SDN BHD
- LINCOLN ENERGY SDN BHD
- LIXIN MACHINERY (MALAYSIA) SDN BHD
- LMS SCIENTIFIC SOLUTIONS SDN BHD
- LONGLIFE WELD SDN BHD
- LOYAL TOOLS SDN BHD
- LTH MACHINERY (M) SDN BHD
- M PUMP & ENGINEERING SDN BHD
- M-CKD PRECISION SDN BHD
- M.L. PRECISE TOOLING SYSTEM (M) SDN BHD
- MAHR MALAYSIA SDN BHD
- MAKITECH CORPORATION SDN BHD
- MALAYSIA AUTOMATION TECHNOLOGY ASSOCIATION (MATA)
- MALAYSIA CABLE MANUFACTURERS ASSOCIATION (MCMA)
- MALAYSIA ROBOTICS & AUTOMATION SOCIETY (MYRAS)
- MALAYSIAN PRODUCTIVITY CORPORATION (MPC)

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**MALAYSIA (CONT.)**

- MALAYSIAN SPECIAL TOOLING & MACHINING ASSOCIATION (MSTMA)
- MALTOOL INDUSTRIES SDN BHD
- MANWO WELDING (M) SDN BHD
- MECHTRO SDN BHD
- MEP SOLUTIONS SDN BHD
- MES MOULDING EQUIPMENT SUPPLIES SDN BHD
- Mi4 IOT TECHNOLOGIES SDN BHD
- MICRON MACHINES TECHNOLOGY SDN BHD
- MONITOR ERP SYSTEM SDN BHD
- MOTION WELD ENGINEERING SDN BHD
- MP METALTECH SDN BHD
- MSE INDUSTRIES SDN BHD
- MYSLASER SDN BHD
- NANJING HUANGSHI MACHINE TOOL MANUFACTURING CO., LTD
- NATIONAL PRECISION TOOLING SDN BHD
- NBH ENGINEERING & INDUSTRIAL SDN BHD
- NEW VIKING TOOL & MACHINERY SDN BHD
- NEWPAGES NETWORK SDN BHD
- NEWTON AUTOMATION (M) SDN BHD
- NK MEASURING INSTRUMENTS SDN BHD
- NL SCIENTIFIC MANUFACTURING SDN BHD
- OMI MACHINERY SDN BHD
- ORITRONIC SDN BHD
- ORNAH JEYAH ENGINEERING (M) SDN BHD
- OWT AUTOMATION SDN BHD
- PENANG FOUNDRY AND ENGINEERING INDUSTRIES ASSOCIATION (PENFEIA)
- POTENZA
- POWER VISION SDN BHD
- POWERAIM SDN BHD

**MALAYSIA (CONT.)**

- PRIMA AUTOMATION SDN BHD
- PROFAC TO SOLUTION & SERVICES SDN BHD
- PROMACH MACHINERY (KL) SDN BHD
- PROWIN TECHNOLOGY SDN BHD
- QTEC TECHNOLOGIES SDN BHD
- QUANTUM TOOLS TECHNOLOGY SDN BHD
- QUICK TECHNOLOGY MACHINERY SDN BHD
- RED OPTICS SOLUTIONS SDN BHD
- ROBO CNC SDN BHD
- SCP AUTOMATION (M) SDN BHD
- SCR ENGINEERING & SERVICES SDN BHD
- SELANGOR AND FEDERAL TERRITORY MACHINERY MERCHANTS ASSOCIATION (SAFMA)
- SF LORRY BY SF TECHLOGIS SDN BHD
- SMALL AND MEDIUM ENTERPRISES ASSOCIATION (SAMENTA)
- SMARTB SOLUTIONS SDN BHD
- SOLID BLACK METROLOGY SDN BHD
- SPCL SYSTEMS SDN BHD
- T.E.M ENGINEERING GROUP SDN BHD
- TECHNO-FINISHING SDN BHD
- THE SELANGOR AND KUALA LUMPUR FOUNDRY & ENGINEERING INDUSTRIES ASSOCIATION (SFEIA)
- THIAN SEK MACHINERY HARDWARE SDN BHD
- TITAN STRATEGIC SDN BHD
- TKT MACHINERY & TRADING SDN BHD
- TMS LIGHTING
- TNG ENGINEERING SDN BHD
- TOKIO MARINE INSURANS (MALAYSIA) BERHAD
- TOOLEX PRECISIONS SDN BHD
- TSIS WELDING SOLUTIONS SDN BHD
- TSM ROBOTICS AUTOMATION SDN BHD
- TTMC SDN BHD
- V-TECH MACHINERY SDN BHD
- VISTA INSTRUMENTS SDN BHD
- WEAR TECHNOLOGY SDN BHD
- WELD SYSTEMS SDN BHD
- WELDING INSTITUTE (MALAYSIA) BERHAD
- XIN LEI SDN BHD
- YAMAZAKI MAZAK MALAYSIA SDN BHD
- YCE ENGINEERING WORKS SDN BHD
- YJ ELECTRONIC & TECHNICAL SUPPLIES





# Visitor Profile

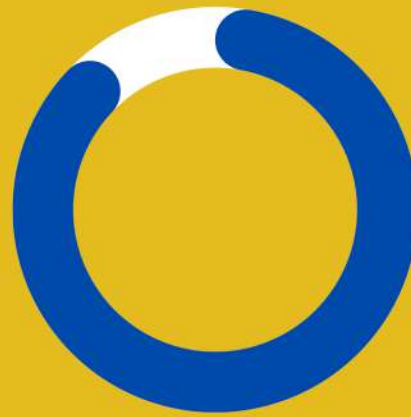


Total visitors attended

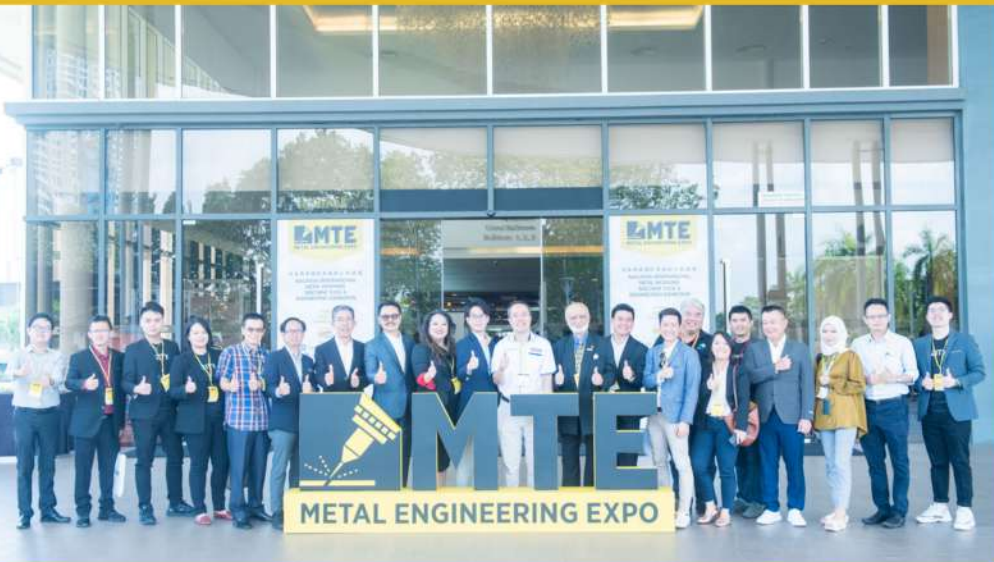
**9,549**



87% Normal Visitor  
13% are VIP visitors



Visitors from 21 countries  
10.12% from overseas



**13**  
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# 14



## TOP 5 Job Function

- Top Management
- Technical / Engineer
- Production
- Sales & Marketing
- Purchasing



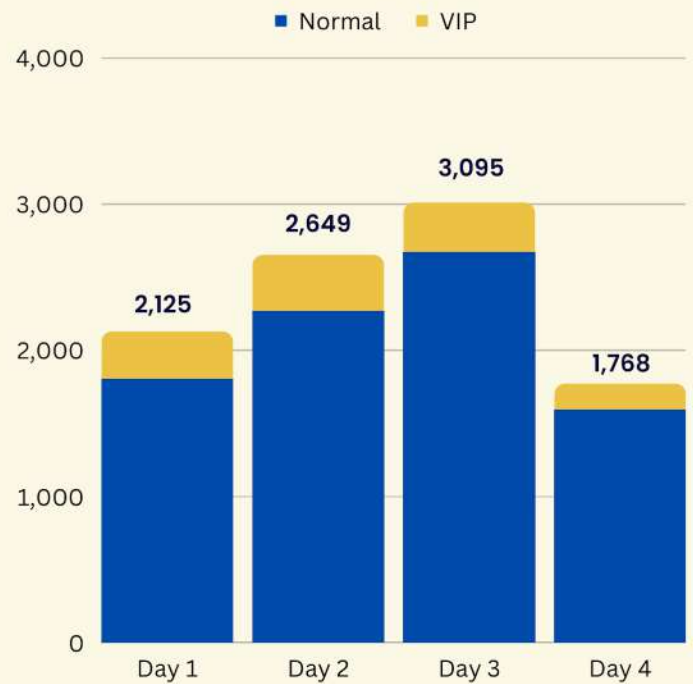
# 50%

of the visitors  
come from the metal  
engineering, machining and  
manufacturing line.



## TOP 5 Product Interest

- Machining Centers
- Laser Machinery / Equipment
- Manufacturing Automation
- Tools & Toolings
- Turning Center/Lathes



## Top 5 Visiting Countries

- Singapore
- China
- Taiwan
- Indonesia
- South Korea



# 15



# 30.7%

of visitors are ready to

# PURCHASE



To gather/update market info/technology  
27.8%

Others  
14%

To purchase  
20.6%

To recommend purchase  
10.1%

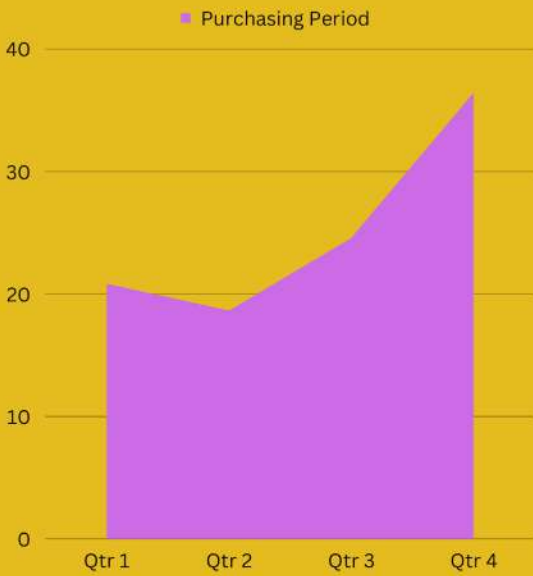
To establish new supplier contacts  
10.1%

To meet existing suppliers / buyers  
17.3%





# 16



Purchasing Period of visitors is toward 2ND HALF of year



64% of visitor are decision makers or can influence purchase decisions.

# 83.76%

of visitors purchasing budget is between

## RM 1 - 5million





# MTE

**MTE EXHIBITION SDN. BHD.**

[www.mtexpo.com.my](http://www.mtexpo.com.my)